

SALES REPORT FOR THE 2020-21 YEAR

This year, as with the previous financial year, has been marked with severe disruption due to the Covid pandemic. Despite this, the Auctions have continued unabated, with 4 auctions being conducted, with very pleasing results. The demise of cheque payments, and the full use of internet banking, and bank transfers, has seen bidders of successful lots settle their payments a lot faster than in previous years.

I now rarely need to send reminders to slow payers, as all members appear to have embraced the swifter payment methods than ever before.

Thanks to a member in Christchurch who is gradually selling off her collection, we have seen some very sought after material, which has commanded some very spirited bidding, and some very high prices have been realised. More and more members and past members have been disposing of their collections through our Society, as they are getting a better return from their collections.

This Christchurch member has still to send more cards, so we should see a lot more attractive lots in the future.

In addition, I have received a large collection of cards from a deceased member from Hawke's Bay, her husband having decided to sell her collection through our Society. Already he has received a handsome return from the first group of cards sold in Auction 70 and was delighted with the result.

I try to ensure an Auction is sent with each Pillar magazine Jeff and Jenny produce, however I was caught short recently, when a Pillar was imminent before I could prepare a new auction. Fortunately the Longs were able to put together a 'mini auction' to be incorporated into the Pillar they were about to release, so members had a chance to bid for a few cards. This, Jenny told me, is doing well.

I have started to prepare for a new Auction, this is featuring mainly Wellington and Hawke's Bay cards, the Wellington ones are from my own collection, which I am downsizing a wee bit. The HB cards, all from the late Kath Berry's collection, is quite extensive. She had a collection of over 60 cards just of Heretaunga Street in Hastings, and ALL ARE COMPLETELY DIFFERENT TO EACH OTHER !!!

My thanks go to Jeff and Jenny for collating the auction list I send them, then formatting it to be included with the Pillar. Thanks to the many members who send me cards for Auction, I won't name them, as am bound to miss someone! However, I wish to thank Jeff, and Doug South, for assisting me with price estimates, as when I am unsure of how much a card is worth, I ring them, and they are most helpful.

The Longs are also a huge help, in their ability to sell all the cards unsold from Auctions, as they have regular meetings with local collectors, who always seem to buy lots I cannot sell. I am also paying the vendors promptly after a sale. Treasurer Ant keeps an eye on the Auction account and transfers funds over as required. Some bidders still pay into the wrong account, thankfully this is becoming less of an issue.

Best wishes
Chris Rabey